

Wish-to-Visit-Taiwan Form

| | | | | |
|--|--|---|---|-------------------|
| Ref. No. (not to be filled in) | | Date: | | |
| Office | | Interviewer | | |
| Company | ASIA INDUSTRY AND COMMERCE CO.,LTD | | Tel 84-4-37845989 | |
| Address | 142 TRAN DUY HUNG, HANOI, VIETNAM | | Fax 84-4-37845988 | |
| Website | Aicomgroup.com.vn | Year Founded | 2001 | |
| Main Products | | Meetings to be arranged in the following items | | |
| 1 | CONSTRUCTION MACHINERIES | 1 | CONSTRUCTION MACHINERIES | |
| 2 | PRODUCTION LINE FOR MANUFACTURE STEEL CABLE, POWER CABLE, TELECOM CABLE | 2 | PRODUCTION LINE FOR MANUFACTURE STEEL CABLE, POWER CABLE, TELECOM CABLE | |
| 3 | CONCRETE PIPE MAKING MACHINE, CONCRETE BLOCK MAKING MACHINE. | 3 | CONCRETE PIPE MAKING MACHINE, CONCRETE BLOCK MAKING MACHINE. | |
| 4 | MACHINE TOOLS | 4 | MACHINE TOOLS | |
| 5 | | 5 | | |
| Main Customers | PRIVATE AND GOVERNMENT COMPANY IN THE CONSTRUCTION, TRANSPORTATION AND INDUSTRIES AREA | | Total Employees 55 | |
| Annual Sales (US\$) | 2008 | 15mil | 2009 15.2mil | |
| Annual Procurement (US\$) | 2008 | 0.4mil | 2009 0.7mil | |
| Branch Office or IPO in Taiwan | <input type="checkbox"/> (year established: _____) <input type="checkbox"/> None | | | |
| Have you ever sourced products from Taiwan? | <input type="checkbox"/> Yes | Since when? _____ (year) | | |
| | | Taiwan procurement in the last four years (US\$) | 2008 (est.) | 2007 |
| | | | 2006 | 2005 |
| | Current Suppliers in Taiwan | | | |
| <input type="checkbox"/> No | | | | |
| Contact Person | Department | Title | Tel. | E-mail |
| MR. TRAN QUOC CUONG | | DIRECTOR | 0988530666 | aicomgroup@vnn.vn |
| | | | | |

(請填入 貴中心(處)聯繫方式)

Notes: (to be filled in by the interviewer)

1. Please specify the product area in details which the buyer wishes to meet and discuss with, including specifications and quantity.
2. Please indicate the incentive category, according to the annual turnover.

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| Ref. No. (not to be filled in) | | Date: | | |
| Office | | Interviewer | | |
| Company | VINASHIN TRADING AND SERVICES OFFICE JSC. | | Tel +84 4 37737356 | |
| Address | 109 QUAN THANH STR, BA DINH, HA NOI, VIETNAM | | Fax +84 4 37737357 | |
| Website | WWW.VINASHINTSC.COM | | Year Founded 2006 | |
| Main Products | | Meetings to be arranged in the following items | | |
| 1 | Steel and aluminium watertight door | 1 | Iron worker (IW60) | |
| 2 | Composite door | 2 | Press Brake Bending Machine | |
| 3 | Other composite products | 3 | Plasma cutting machine | |
| 4 | | 4 | Lathe | |
| 5 | | 5 | Saw machine | |
| Main Customers | VIETNAM SHIPBUILDING INDUSTRY GROUP | | Total Employees 60 | |
| Annual Sales (US\$) | 2008 | N/A | 2009 N/A | |
| Annual Procurement (US\$) | 2008 | N/A | 2009 N/A | |
| Branch Office or IPO in Taiwan | <input type="checkbox"/> (year established: _____) <input type="checkbox"/> None | | | |
| Have you ever sourced products from Taiwan? | <input type="checkbox"/> Yes | Since when? _____ (year) | | |
| | | Taiwan procurement in the last four years (US\$) | 2008 (est.) 2007 | |
| | | | 2006 2005 | |
| | Current Suppliers in Taiwan | | | |
| <input type="checkbox"/> No | | | | |
| Contact Person | Department | Title | Tel. | E-mail |
| Nguyen Thai Chung | | | 84-4-37737356 0989654218 | nchung@vinashintsc.com |
| | | | | |

Notes: (to be filled in by the interviewer)

1. Please specify the product area in details which the buyer wishes to meet and discuss with, including specifications and quantity.
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| Ref. No. (not to be filled in) | | Date: | | |
| Office | | Interviewer | | |
| Company | Asian Machinery and Equipment Pte | | Tel +848 37177024 | |
| Address | 55/11B To 55, KP4, P. Tan Chanh Hiep, Q.12, HCMC | | Fax +848 37177026 | |
| Website | www.ame.vn | | Year Founded 2000 | |
| Main Products | | Meetings to be arranged in the following items | | |
| 1 | Metal Detector | 1 | Food processing machine | |
| 2 | Grading System | 2 | Food packaging machine | |
| 3 | Vacuum packing machine | 3 | Machinery for Pharmaceutical sector | |
| 4 | Strapping machine | 4 | Machinery for Filling sector (beverage, soft drink) | |
| 5 | Retort | 5 | | |
| Main Customers | Food processors | | Total Employees 40 | |
| Annual Sales (US\$) | 2008 | 7,000,000 | 2009 7,000,000 | |
| Annual Procurement (US\$) | 2008 | 6,000,000 | 2009 6,000,000 | |
| Branch Office or IPO in Taiwan | <input type="checkbox"/> (year established: _____) <input checked="" type="checkbox"/> None | | | |
| Have you ever sourced products from Taiwan? | <input type="checkbox"/> Yes | Since when? <u>2006</u> (year) | | |
| | | Taiwan procurement in the last four years (US\$) | 2009 (est.): 150,000 2008: 100,000 | |
| | | | 2007: 50,000 2006: 20,000 | |
| | Current Suppliers in Taiwan | Promarks, Transpak, Extend | | |
| <input type="checkbox"/> No | | | | |
| Contact Person | Department | Title | Tel. | E-mail |
| Do Huu Trieu | | Director | 84-913711967 | amepte@ame.vn |
| | | | | |

Notes: (to be filled in by the interviewer)

1. Please specify the product area in details which the buyer wishes to meet and discuss with, including specifications and quantity.
2. Please indicate the incentive category, according to the annual turnover.

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