Wish-to-Visit-Taiwan Form

Ref. No. (not to be filled in)								Date:						
Off	ice											ver						
Company ASIA			A IND	NDUSTRY AND COMMERCE CO.,L								TD			1-4-37845989			
Address 142 T			ΓRAN	RAN DUY HUNG, HANOI, VIETNAM								Fa			1-4-37845988			
We	bsite	Aico	mgro	up.co	om.vı	n		Year]			ar Fo	ounde	d	2001				
Main Products								Meetings to be arranged in the following items										
1 CONSTRUCTION MACHINERIES						1	CONS	ΓRU	CTIO	N NC	IAC F	HINE	RIES					
PRODUCTION LINE FOR MANUFACTURE STEEL CABLE, POWER CABLE, TELECOM CABLE						2		CAI					ANUFACTURE BLE, TELECOM					
3 MACHINE, CO MAKING MAC				NCRETE BLOCK						CONCRETE PIPE MAKING MACHINE, CONCRETE BLOCK MAKING MACHINE.								
4							4	MACH	INE	TOO	OLS							
5								5										
Main Customers CO			COM CON TRA	RIVATE AND GOVERNM OMPANY IN THE ONSTRUCTION, RANSPORTATION AND IDUSTRIES AREA								Emp	mployees		55			
Annual Sales (US			US\$)	\$) 2008 15			nil		200	2009 15.2mil								
Annual Procurem (US\$)			ement	ent 2008 0.4			0.4	mil		200	2009 0.7mil							
Branch Office or IPO in Taiwan				☐ (year established:] N	one	ne						
Have you ever sourced products from Taiwan?				Sin	Since when? (ye													
		II AWAP		7**	-		ocurement in the			2008 (est.)					2007			
		oduct	s	∃Yes	las	ast four years (U		US\$)		200	2006				2005			
					Cu	Current Supplier			Taiwan									
			□No															
Contact Person				Department				Title			Tel.			E-mail				
MR.TRAN QUOC CUONG			C	D			DIRI	ECT	OR	0988530666				aicomgroup@vnn.vn				

Notes: (to be filled in by the interviewer
1. Please specify the product area in details which the buyer wishes to meet and discuss with, including specifictions and quantity.
2. Please indicate the incentive category, according to the annual turnover.

Wish-to-Visit-Taiwan Form

Office	Ref. No. (not to be filled in)				Date								Date:					
Address 109 QUAN THANH STR, BA DINH, HA NOI, VIETNAM Fax +84 4 37737357 Website WWW.VINASHINTSC.COM Year Founded 2006 Main Products Meetings to be arranged in the following items: 1 Steel and aluminium watertight door 1 Iron worker (IW60) 2 Press Brake Bending Machine 3 Plasma cutting machine 4 Lathe 5 Saw machine 60	Off	ice					Interviewer											
Website WWW.VINASHINTSC.COM Weetings to be arranged in the following items	Company		VINA	ASHIN T	[RA]	DIN	G AND S	SERV	TCES OFFICE JSC.					Tel	Tel +84 4 37737356			
Main Products Meetings to be arranged in the following items	Ado	dress	109 (UAN T	HAl	NH S	STR, BA	DINE	H, H <i>A</i>	NOI, V	IETN	IAM		Fax	Fax +84 4 37737357			
Steel and aluminium watertight door	We	bsite	WWV	W.VINA	SHI	NTS	C.COM			Year Fe					ounded 2006			
2 Press Brake Bending Machine 3 Plasma cutting machine 4 Lathe 5 Saw machine			Ma	in Pro	duct	ts				Meeting	gs to	be a	rrai	nged ir	the	e following items		
3	1	Steel an	d alur	ninium	wate	ertig	ht door		1	Iron wo	orker	·(IW	760)					
4	2	Compos	site do	or					2	Press E	Brake	Ber	nding	g Mach	ine			
S Saw machine Total Employees 60	3	Other co	ompos	site proc	ducts	S			3	Plasma	cutt	ing 1	nach	nine				
Main Customers VIETNAM SHIPBUILDING INDUSTRY GROUP Total Employees 60 Annual Sales (US\$) 2008 N/A 2009 N/A Annual Procurement (US\$) 2008 N/A 2009 N/A Branch Office or IPO in Taiwan Gyear established:	4								4	Lathe	Lathe							
Customers	5								5	Saw ma	achir	ne						
Annual Procurement (US\$) Branch Office or IPO in Taiwan Have you ever sourced products from Taiwan? Contact Person N/A N/A 2009 N/A N/A 2009 N/A None Since when? (year) Taiwan procurement in the last four years (US\$) Current Suppliers in Taiwan Title Tel. E-mail Nguyen Thai	I VII			VIETNAI	M SH	IIPBU	JILDING I	NDUS	TRY (GROUP	OUP Total Emp			ployees	S	60		
Contact Person Contact Person Current Suppliers in Taiwan Contact Person Current Suppliers Title Contact Person Current Suppliers Contact Person Current Suppliers C	Annual Sales (US		US\$)	\$) 2008 n			N/	'A		20	2009 N/A							
Have you ever sourced products from Taiwan? Contact Person None Since when? (year) 2008 (est.) 2007 2006 2005				ment	ent 2008			N/A			20	2009 N/A						
Have you ever sourced products from Taiwan? Current Suppliers in Taiwan Contact Person Department Taiwan procurement in the last four years (US\$) Current Suppliers in Taiwan Title Tel. E-mail Reguyen Thai				☐ (year established:					_)	□N	one							
Have you ever sourced products from Taiwan? Current Suppliers in Taiwan Contact Person Department Title Re-mail 84-4-37737356 nchung@vinashintse	sourced pro		roducts			Sin	ice when	n?		(ye	ear)							
last four years (US\$) 2006 2005 Current Suppliers in Taiwan					□Yes		_			in the						2007		
Current Suppliers in Taiwan No Contact Person Department Title Tel. E-mail Nguyen Thai)						2005		
Contact PersonDepartmentTitleTel.E-mailNguyen Thai84-4-37737356nchung@vinashintse			•			Cu	Current Supplier			Taiwan								
Nguyen Thai 84-4-37737356 nchung@vinashintso				□No														
	Contact Person			I	Department				Tit	le		Tel.				E-mail		
Cnung	Nguyen Thai Chung									84-4-377373 0989654218			,		ung@vinashintsc.co			

Notes: (to be filled in by the interviewer
1.Please specify the product area in details which the buyer wishes to meet and discuss with, including specifications and quantity.
2. Please indicate the incentive category, according to the annual turnover.

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Ref	. No. (not t	ed in))							Date:							
Office												Interviewer					
Company		Asian Machinery and Equipment Pte											Tel	+848 37177024			
Ado	dress	55/1	1B To 5:	5, K	P4, I	P. Tan Cl	Hie	p, Q.12,	HCN	ΛС		Fax	+848 37177026				
We	bsite	v.ame.vr	1					Year F					ounded 2000				
		Ma	ain Proc	luct	s				Meetings to be arranged in the following i								
1	Metal D	etect	or					1	Food p	roces	ssing	g mac	chine				
2	Grading	Syst	em					2	Food p	acka	ging	mac	hine				
3	Vacuum	pack	ing mac	hine)			3	Machin	nery i	for P	harn	naceut	ical	sector		
4	Strappin	ıg ma	chine					4	Machin	nery i	for F	illin	g secto	or (b	everage, soft drink)		
5	Retort						5										
Main Customers			Food pr	ood processors					Total Emp			oloyee	S	40			
Annual Sales (US			US\$)	\$) 2008			7,000,000			20	2009 7,000,000						
Annual Procurem (US\$)			ement	ent 2008 6,00			6,000	,000)	20	09	6,000,000					
Branch Office or IPO in Taiwan				☐ (year established:) V \(\times \text{None} \)								
Have you ever sourced products from Taiwan?				Since when?2006					_ (y	ear)							
		ever	er 🗔 🗆		Taiwan procureme				in the	2009 (est.):			150,000		2008: 100,000		
		oduct		es	last four years (ars (U	JS\$)		2007: 50,00			00		2006: 20,000		
•	nom raiv				Current Supplier				s in Taiwan P			Promarks, Transpak			z, Extend		
			□N	О													
Contact Person			Department				Title			Tel.				E-mail			
Do	Huu Trie	u		Dir			Direc	ctor		84-	84-913711967			amepte@ame.vn			

Notes: (to be filled in by the interviewer
1.Please specify the product area in details which the buyer wishes to meet and discuss with, including specifictions and quantity.
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