

Wish-to-Visit-Taiwan Form

Ref. No. (not to be filled in)		Date:		
Office		Interviewer		
Company	ASIA INDUSTRY AND COMMERCE CO.,LTD		Tel 84-4-37845989	
Address	142 TRAN DUY HUNG, HANOI, VIETNAM		Fax 84-4-37845988	
Website	Aicomgroup.com.vn	Year Founded	2001	
Main Products		Meetings to be arranged in the following items		
1	CONSTRUCTION MACHINERIES	1	CONSTRUCTION MACHINERIES	
2	PRODUCTION LINE FOR MANUFACTURE STEEL CABLE, POWER CABLE, TELECOM CABLE	2	PRODUCTION LINE FOR MANUFACTURE STEEL CABLE, POWER CABLE, TELECOM CABLE	
3	CONCRETE PIPE MAKING MACHINE, CONCRETE BLOCK MAKING MACHINE.	3	CONCRETE PIPE MAKING MACHINE, CONCRETE BLOCK MAKING MACHINE.	
4	MACHINE TOOLS	4	MACHINE TOOLS	
5		5		
Main Customers	PRIVATE AND GOVERNMENT COMPANY IN THE CONSTRUCTION, TRANSPORTATION AND INDUSTRIES AREA		Total Employees 55	
Annual Sales (US\$)	2008	15mil	2009 15.2mil	
Annual Procurement (US\$)	2008	0.4mil	2009 0.7mil	
Branch Office or IPO in Taiwan	<input type="checkbox"/> (year established: _____) <input type="checkbox"/> None			
Have you ever sourced products from Taiwan?	<input type="checkbox"/> Yes	Since when? _____ (year)		
		Taiwan procurement in the last four years (US\$)	2008 (est.)	2007
			2006	2005
	Current Suppliers in Taiwan			
<input type="checkbox"/> No				
Contact Person	Department	Title	Tel.	E-mail
MR. TRAN QUOC CUONG		DIRECTOR	0988530666	aicomgroup@vnn.vn

(請填入 貴中心(處)聯繫方式)

Notes: (to be filled in by the interviewer)

1. Please specify the product area in details which the buyer wishes to meet and discuss with, including specifications and quantity.
2. Please indicate the incentive category, according to the annual turnover.

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Ref. No. (not to be filled in)		Date:		
Office		Interviewer		
Company	VINASHIN TRADING AND SERVICES OFFICE JSC.		Tel +84 4 37737356	
Address	109 QUAN THANH STR, BA DINH, HA NOI, VIETNAM		Fax +84 4 37737357	
Website	WWW.VINASHINTSC.COM		Year Founded 2006	
Main Products		Meetings to be arranged in the following items		
1	Steel and aluminium watertight door	1	Iron worker (IW60)	
2	Composite door	2	Press Brake Bending Machine	
3	Other composite products	3	Plasma cutting machine	
4		4	Lathe	
5		5	Saw machine	
Main Customers		VIETNAM SHIPBUILDING INDUSTRY GROUP	Total Employees 60	
Annual Sales (US\$)	2008	N/A	2009 N/A	
Annual Procurement (US\$)	2008	N/A	2009 N/A	
Branch Office or IPO in Taiwan	<input type="checkbox"/> (year established: _____) <input type="checkbox"/> None			
Have you ever sourced products from Taiwan?	<input type="checkbox"/> Yes	Since when? _____ (year)		
		Taiwan procurement in the last four years (US\$)	2008 (est.) 2007	
			2006 2005	
	Current Suppliers in Taiwan			
<input type="checkbox"/> No				
Contact Person	Department	Title	Tel.	E-mail
Nguyen Thai Chung			84-4-37737356 0989654218	nchung@vinashintsc.com

Notes: (to be filled in by the interviewer)

1. Please specify the product area in details which the buyer wishes to meet and discuss with, including specifications and quantity.
2. Please indicate the incentive category, according to the annual turnover.

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Ref. No. (not to be filled in)		Date:		
Office		Interviewer		
Company	Asian Machinery and Equipment Pte		Tel +848 37177024	
Address	55/11B To 55, KP4, P. Tan Chanh Hiep, Q.12, HCMC		Fax +848 37177026	
Website	www.ame.vn		Year Founded 2000	
Main Products		Meetings to be arranged in the following items		
1	Metal Detector	1	Food processing machine	
2	Grading System	2	Food packaging machine	
3	Vacuum packing machine	3	Machinery for Pharmaceutical sector	
4	Strapping machine	4	Machinery for Filling sector (beverage, soft drink)	
5	Retort	5		
Main Customers	Food processors		Total Employees 40	
Annual Sales (US\$)	2008	7,000,000	2009 7,000,000	
Annual Procurement (US\$)	2008	6,000,000	2009 6,000,000	
Branch Office or IPO in Taiwan	<input type="checkbox"/> (year established: _____) <input checked="" type="checkbox"/> None			
Have you ever sourced products from Taiwan?	<input type="checkbox"/> Yes	Since when? <u>2006</u> (year)		
		Taiwan procurement in the last four years (US\$)	2009 (est.): 150,000 2008: 100,000	
			2007: 50,000 2006: 20,000	
	Current Suppliers in Taiwan	Promarks, Transpak, Extend		
<input type="checkbox"/> No				
Contact Person	Department	Title	Tel.	E-mail
Do Huu Trieu		Director	84-913711967	amepte@ame.vn

Notes: (to be filled in by the interviewer)

1. Please specify the product area in details which the buyer wishes to meet and discuss with, including specifications and quantity.
2. Please indicate the incentive category, according to the annual turnover.

(請填入 貴中心(處)聯繫方式)