

檔 號：  
保存年限：

經濟部投資業務處 函

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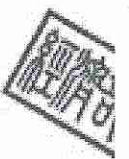
台北市懷寧街110號

受文者：臺灣機械工業同業公會  
發文日期：中華民國111年09月20日  
發文字號：經投三字第11105274250號  
速別：普通件  
密等及解密條件或保密期限：  
附件：如文

主旨：有關新加坡JLB Alliance顧問公司盼協助其客戶以併購或合資方式與我國製造業者進行合作事，請協助將相關訊息轉知會員或服務廠商，請查照。

說明：

- 一、依據駐新加坡代表處經濟組111年9月14日星經字第1110090040號函辦理。
- 二、上述函文略以，新加坡JLB Alliance顧問公司林偉明總經理於近期拜會駐新加坡代表處經濟組表示，鑒於臺灣製造產業聚落完整、製造技術先進，該公司刻正協助其客戶尋找臺灣合作夥伴，盼以併購或合資方式進行合作。
- 三、林總經理說明，其客戶為新加坡證交所SGX掛牌上市公司，總資產約2億星幣(約新臺幣40億)，現在新加坡、馬來西亞及中國大陸設有6處製造基地，總員工數約1,730人，從事包含金屬射出成型(Metal Injection Molding)及基層製造(Additive Manufacturing)等業務，盼在臺尋找前述相關業務及汽車、電子、醫材、製藥等領域之業者進行合作(相關資料如附件1、2)。
- 四、檢附JLB Alliance顧問公司林總經理聯繫方式如附件3，請協



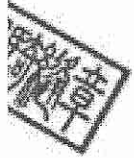
臺灣機械工業同業公會	
收日期	1110926
文章編號	1110766

助將本案相關訊息轉知會員或服務廠商參考，意者歡迎逕洽  
聯繫。

正本：中華民國全國工業總會、社團法人中華民國工商協進會、社團法人中華民國全國中  
小企業總會、社團法人中華民國工業協進會、台灣區電機電子工業同業公會、台灣  
醫療暨生技器材工業同業公會、臺灣機械工業同業公會、臺灣製藥工業同業公會、  
財團法人中華民國對外貿易發展協會

副本：駐新加坡代表處經濟組、經濟部工業局

經濟部投資業務處



新加坡顧問公司 JLB Alliance

林偉明總經理(Raymond LUM, Managing Director)

Our client currently fabricate injection moulds and manufacture injection parts (metal and plastic). They offer a complete range of solutions of from design to fabrication to assembly, and include secondary processes such as silk screening, pad printing, ultrasonic welding, heatstaking and spray painting, to serve the information technology, telecommunications, automotive, medical, electronic and electrical appliances and water filtration in home appliance sectors.

The following are some of the key areas of manufacturing we are looking into (non-exhaustive):

1. Metal injection molding
2. Additive manufacturing
3. Composite
4. Nano
5. Biologics
6. Industry: Automotive, electronics, medical devices, pharma, aerospace.



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CORPORATE PROFILE

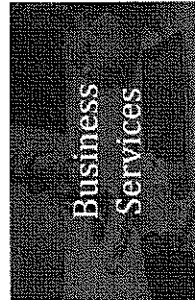
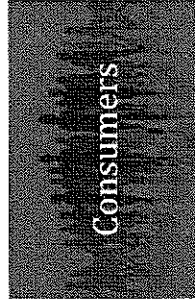
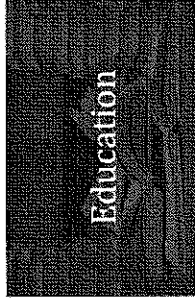

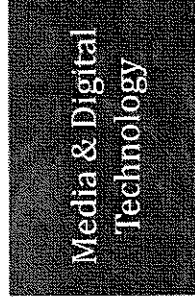
JUNE 2022

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# About Us

JLB Alliance is a corporate finance firm dedicated to providing extensive expertise in consultancy, capital raising, due diligence, litigation support, M&A and valuation advisory.

Headquartered in Singapore and recognised with the Monetary Authority of Singapore, our team possesses sound experience across the following sectors:

A dark rectangular box with a textured background, containing the text 'Business Services' in white, centered.A dark rectangular box with a textured background, containing the text 'Consumers' in white, centered.A dark rectangular box with a textured background, containing the text 'Education' in white, centered.A dark rectangular box with a textured background, containing the text 'Financial Services' in white, centered.A dark rectangular box with a textured background, containing the text 'Healthcare' in white, centered.A dark rectangular box with a textured background, containing the text 'Construction' in white, centered.A dark rectangular box with a textured background, containing the text 'Media & Digital Technology' in white, centered.A dark rectangular box with a textured background, containing the text 'Technology' in white, centered.

# Our Services

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## Consultancy

- Business Strategy and Planning
- Business Operations Review
- Enterprise Technology and Performance

## Due Diligence

- Financial Due Diligence
- Tax Due Diligence

## Litigation Support

- Expert Witness Services
- Quantification of Damages
- Valuation for Shareholder Disputes

## M&A Advisory

- Sell-Side Advisory
- Buy-Side Advisory
- Management Acquisitions (MBOs/MBIs)
- Joint Ventures and Strategic Partnership

## Capital Raising

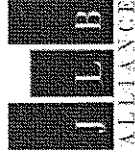
- Assess current capital structure and needs
- Identify and evaluate capital options available
- Identify relevant financiers/investors to meet specific corporate objectives
- Advise on negotiations with financiers/investors

## Valuation

- Business Valuation
- Financial Modelling
- Intangible Assets
- Illiquid Investments
- Purchase Price Allocation
- Financial Instrument Valuation
- Impairment of Assets Assessment
- Share-based Compensation Valuation

# Advisory Team

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## JOEY LOH

Joey brings over 16 years of experience in Corporate Finance and Global Markets across developed and emerging markets.

Joey's professional career history includes KPMG Corporate Finance and HSBC Global Investment Banking, where he worked with the Valuations and M&A teams. Subsequently, he worked with Deutsche Bank Global Markets and Alpha-10 Structured Financing where he led origination, structuring, capital raising and distribution efforts within the world of fixed income, alternatives and ESG. During his time spent with Deutsche Bank, he worked on numerous real estate related bond issuances both in the private and public markets.

Joey graduated from Singapore Management University with a BBM.

## LARS BARSLEV

Lars has more than 25 years of experience in Corporate Finance with over 10 years each in advising clients within Europe and Asia respectively.

During his professional career, Lars worked with PwC Financial Advisory Services, KPMG Corporate Finance and RSM Corporate Advisory, where he advised numerous clients in various industries on transactions in public and private markets in the areas of sell and buy-side M&A, valuation for transaction and financial reporting purposes as well as Litigation Support Services.

Lars' regional experience in Asia include engagements across a number of industries in Cambodia, China, Myanmar, Hong Kong, India, Indonesia, Laos, Malaysia, Thailand, Philippines, Singapore and Vietnam.

Lars has a BSc in Economics and Business Administration, having obtained top honours awarded by McKinsey & Company; and a MSc in Commercial Law and Business Administration from Copenhagen Business School. In addition, Lars is a Chartered Valuer and Appraiser under the Institute of Valuers & Appraisers Singapore and Certified Practising Management Consultant by the Singapore Business Advisors & Consultants Council. Lars has authored several valuation publications and presented at numerous public events on valuation and M&A.



# Advisory Team

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## RAYMOND LUM

Raymond brings more than 24 years of experience in operations and management, of which 17 years within the technology sector. He led efforts in digital transformation, mergers & acquisitions, corporate planning, business operations, and international business expansion within the technology, built environment, real estate, retail, distribution and logistics & fulfilment sectors.

Prior to joining JLB Alliance, Raymond was the COO of Boustead Projects Ltd, and held various roles in TeleChoice International Ltd, SIA Engineering Company Ltd, KPMG Corporate Finance Pte Ltd, Infocom-Media Development Authority, ST Electronics (Info-software systems) Pte Ltd and Squire Mech Pte Ltd.

Raymond is a Senior Member of the Institution of Engineers Singapore, a Fellow Chartered Accountant of Singapore, a Chartered Accountant of the Institute of Chartered Accountants in England and Wales, and a Member of the Singapore Institute of Directors. He holds a Master of Business Administration from Nanyang Technological University (Singapore), Master of Science in Applied Finance from the Singapore Management University, and Bachelor of Engineering (Honours) from the National University of Singapore.

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Managing Director



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