

檔 號	/	/	保 存 年 限
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經濟部國際貿易局 函

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發文日期：中華民國111年3月8日
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主旨：有關駐加拿大代表處經濟組撰寫「我國廠商如何自行搜尋
 加拿大進口商」資料事，請查照轉知會員。

說明：依據駐加拿大代表處經濟組111年3月1日加經字第
 1110000058號函辦理(如附件)。



正本：中華民國全國商業總會、中華民國全國工業總會、社團法人中華民國工商協進會、中華民國中小企業協會、中華民國五金商業同業公會全國聯合會、台灣省商業會、台灣區電機電子工業同業公會、台灣半導體產業協會、臺灣機械工業同業公會、台灣工具機暨零組件工業同業公會、台灣軸承暨傳動件輸出業同業公會、臺灣木工機械工業同業公會、台灣區印刷暨機器材料工業同業公會、台灣水產工業同業公會、台灣區人造纖維製造工業同業公會、台灣區絲織工業同業公會、臺灣區電氣工程工業同業公會、台灣織襪工業同業公會、台灣區不織布工業同業公會、台灣區車輛工業同業公會、台灣製鞋工業同業公會、台灣區手提包輸出業同業公會、台灣區合成皮工業同業公會、台灣螺絲工業同業公會、台灣區水泥製品工業同業公會、台灣手工具工業同業公會、台灣鑄造品工業同業公會、台灣區模具工業同業公會、台灣鋼鐵工業同業公會、台灣區金屬品冶製工業同業公會、台灣糖果餅乾麵食工業同業公會、中華民國養殖漁業發展協會、台灣區乳品工業同業公會、台灣區流體傳動工業同業公會、台灣合成樹脂接著劑工業同業公會、台灣橡膠暨彈性體工業同業公會、台灣區黏性膠帶工業同業公會、台灣區航太工業同業公會、臺灣遊艇工業同業公會、臺灣自行車輸出業同業公會、台灣區教育用品工業同業公會、台灣區玩具暨孕嬰童用品工業同業公會、台灣陶瓷工業同業公會

臺灣機械工業同業公會	
收文日期	111.03.15
印章編號	1110172

、台灣區藝品禮品輸出業同業公會、臺灣體育用品工業同業公會、台北市進出口商業同業公會、台北市電子零件商業同業公會、台北市儀器商業同業公會、台北市電器商業同業公會、台北市化工原料商業同業公會、台北市體育用品商業同業公會、台北市工業會、臺北市商業會、台北市茶商業同業公會、台北市電腦商業同業公會、新北市電腦商業同業公會、台中市進出口商業同業公會、臺中市電器商業同業公會、臺中市工業會、臺中市橡塑膠機械工商協進會、台中市電腦商業同業公會、嘉義市電腦商業同業公會、高雄市進出口商業同業公會、高雄市電腦商業同業公會、財團法人中華民國紡織業拓展會、財團法人光電科技工業協進會

副本：駐加拿大代表處經濟組

局長 江文若



檔		保存年限
號	/	/

駐加拿大代表處經濟組 函

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Ontario K1P 1A4 Canada

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受文者：經濟部國際貿易局

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主旨：檢附本組撰寫「我國廠商如何自行搜尋加拿大進口商」資料，敬請查照。

說明：

- 一、我國與加拿大近年經貿交流熱絡帶動我商積極拓展加國市場，為協助我商掌握商機，本組綜整我商蒐集加國進口商機相關免費資源，包括加國進口商資料庫、公商企業名錄、主要產業公會、公司登記查詢、進口規範查詢系統與原產地相關規定等免費資源。
- 二、建請貴局與貴會透過相關管道協助宣傳，併請查參。

正本：經濟部國際貿易局、財團法人中華民國對外貿易發展協會

副本：電子公文交換章
2022/03/02 11:31:58

駐加拿大代表處經濟組

國際貿易局 111/03/02



1117006887

目錄——我國業者如何利用免費資源蒐集加拿大貿易商機

子目錄 1 —加拿大進口商資料庫

子目錄 2 —加拿大工商企業名錄

子目錄 3 —加拿大產業公協會

子目錄 4 —其他加拿大企業名錄

子目錄 5 —加拿大公司登記查詢

子目錄 6 —加拿大進口規範查詢(AIRS)

子目錄 7 —加拿大原產地相關規定

·加拿大進口商資料庫

1. [Canadian Importers Database \(CID\)](#)
2. [International Trade Centre](#)

·加拿大工商企業名錄

1. [食品雜貨](#)
2. [天然保健品](#)
3. [水產品](#)
4. [再生能源和清潔技術](#)
5. [醫療用品](#)
6. [工業用具](#)

·加拿大產業公協會

1. [Medtech Canada](#)
2. [Canadian Machine Tool Distributors Association](#)
3. [Canadian automotive industry](#)
4. [Canadian Apparel Federation](#)

·其他加拿大企業名錄

1. [Canadian Company Directory Listing](#)
2. [Canada Business Directory](#)

·加拿大公司登記查詢

1. [Search for a Federal Corporation](#) (加拿大聯邦企業登記查詢，加國聯邦登記企業公司可在加國各省以相同企業名稱營運業務，請參考<https://www.thebalancesmb.com/provincial-versus-federal-2948230>。)
2. [Canada's Business Registries](#) (加拿大政府官方商業登記查詢，顯示公司註冊日期及營運狀況等。)

·加拿大進口規範查詢(AIRS)——供有意出口商品至加國者查詢特定商品進口規範以及須準備文件

1. [AIRS\(Automated Import Reference System\)](#)
2. <https://inspection.canada.ca/importing-food-plants-or-animals/plant-and-plant-product-imports/airs/eng/1300127512994/1300127627409>

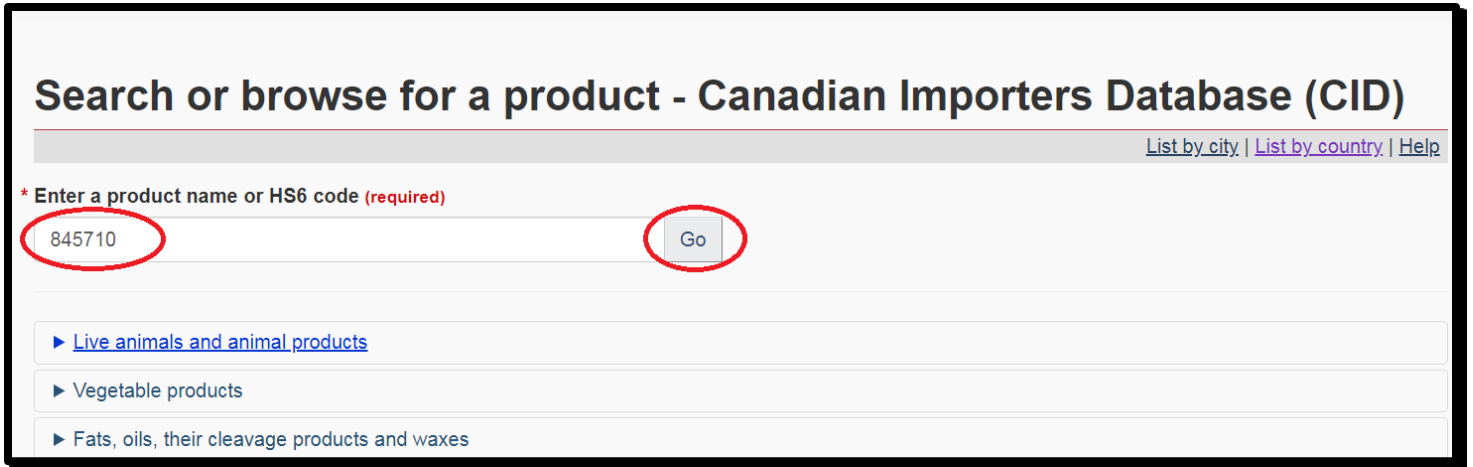
·加拿大原產地相關規定——我國適用於最惠國國家關稅

1. [原產地相關規定](#)
2. [原產地證明](#)

如何搜尋加拿大進口商

A. 使用[Canadian Importers Database \(CID\)](#)搜尋加拿大進口商

步驟1. 請輸入查詢產品之產品名稱或 HS6碼 (以 HS 845710為例)，按下 Go



Search or browse for a product - Canadian Importers Database (CID)

[List by city](#) | [List by country](#) | [Help](#)

* Enter a product name or HS6 code (required)

845710

- ▶ [Live animals and animal products](#)
- ▶ [Vegetable products](#)
- ▶ [Fats, oils, their cleavage products and waxes](#)

步驟2. 按下845710-Machining centres, for working metal 確認



Results for: 845710 - Canadian Importers Database (CID)

[List](#)

▶ [Search for a product](#)

[845710 - Machining centres, for working metal](#)

步驟3. 下載加拿大自全球之進口商資料庫至 Excel

845710 - Machining centres, for working metal - Canadian Importers Database (CID)

[List by city](#) | [List by country](#) | [Help](#)


▶ Search for a product [Return to search results](#)

By countries All countries All countries (product details)





Market concentration & Major Canadian importers

Market concentration		
Number of importers	Value of imports (\$CDN)	Cumulative % of imports
3	74,813,216	42.17%
6	109,076,994	61.48%
10	128,240,458	72.28%
16	142,483,216	80.31%
All	177,413,336	100.00%

Display companies with addresses in:

 [Export list to excel](#)

Filter items Showing 1 to 10 of 16 entries | Show entries

Major Canadian importers ² in 2020			
Company name (alphabetical order) 	City 	Province 	Postal code 
ARISS MANUFACTURING	Guelph	Ontario	N1H 1C5
DMG MORI CANADA INC.	Mississauga	Ontario	L5T 2J3
ELLIOTT-MATSUURA CANADA INC	Toronto	Ontario	M8W 2T9
EMEC MACHINE TOOLS INC.	Mississauga	Ontario	L5T 2T3
FERRO TECHNIQUE LTD. FERRO TECHNIQUE LTEE	Saint-Laurent	Quebec	H4T 1N3
FORD MOTOR COMPANY OF CANADA,LIMITED/FORD DU CANADA LIMITEE	Brampton	Ontario	L6T 4M3
GF MACHINING SOLUTIONS LLC	Lincolnshire	Illinois	

步驟4.或選取 By countries 競爭國家(日本、韓國…等) ，進一步篩選加拿大潛在買主

845710 - Machining centres, for working metal - Canadian Importers Database (CID)

Search for a product

Return to search results

By countries | All countries | All countries (product details)

Countries

- Austria 1
- China 1
- Czech Republic 1
- France (incl. Monaco, French Antilles) 1
- Germany 1
- India 1
- Italy (incl. Vatican City State)
- Japan**
- Korea, South
- Poland 1
- Re-Imports (Canada) 1

Major Canadian importers in 2020 from: Japan

Market concentration		
Number of importers	Value of imports (\$CDN)	Cumulative % of imports
5	33,975,000	80.25%
All	42,339,000	100.00%
Total imports 2	42,341,385	

Source: Trade Data Online

Display companies with addresses in:

All Province/Territories

Filter items Showing 1 to 5 of 5 entries | Show 10 entries

Major Canadian importers 2 in 2020 from Japan

Company name (alphabetical order)	City	Province	Postal code
DMG MORI CANADA INC.	Mississauga	Ontario	L5T 2J3
ELLIOTT-MATSUURA CANADA INC	Toronto	Ontario	M8W 2T9
EMEC MACHINE TOOLS INC.	Mississauga	Ontario	L5T 2T3
MAZAK CORPORATION CANADA	Cambridge	Ontario	N3C 4P7
SINGLE SOURCE TECHNOLOGIES - CANADA, ULC	Pelee Island	Ontario	N0R 1L0

1

步驟5.搜尋加拿大公司名址等連絡資訊

- [CANADA'S BUSINESS REGISTRIES](#) (加拿大政府官方商業登記查詢，例如：輸入 ELLIOTT-MATSUURA CANADA INC，將顯示公司註冊統一編號及營運狀況等資訊。)

Find businesses within Canada.

All locations

Active businesses Active and inactive businesses

As of now, we get information from the official registries of Alberta, British Columbia, Corporations Canada, Manitoba, Ontario, Quebec, and Saskatchewan. This service lets you search across these registries at one time. Information from these registries may be updated on a daily or monthly basis. We are working to add more registries. You should check the source of the official registry for the most current

CANADA'S BUSINESS REGISTRIES

All locations

Active businesses Active and inactive businesses

1 result

Sort by

Results 1-1 1

ELLIOTT-MATSUURA CANADA INC.

Business Number (BN): 101614766

Registry ID: 2420911

Registered Office Location: TORONTO, Ontario

Status: Active

Status Notes: -

Business Type: Business Corporation

Created: 1989-01-01

For the complete profile, go to the official registry source: [Search for a Federal Corporation – Corporations Canada](#)

► We also found [extra-provincial registration](#) information from:

- [鄧白氏Dun & Bradstreet公司資料庫](#) (例如：輸入DMG MORI CANADA INC.，顯示公司基本資料及連絡方式等資訊。)

Search results for DMG MORI CANADA INC. in the Dun & Bradstreet database. The search bar and dropdown menu are circled in red. The results section shows 'TOP COMPANY PROFILE MATCHES' with 'Dmg Mori Canada Inc.' listed.

Company profile for DMG Mori Canada Inc. The company name is circled in red. The page includes a 'Website' link, a 'Get a D&B Hoovers Free Trial' button, and a navigation menu with options like Overview, Added By, Contacts, Financial Statements, Competitors, Credit Reports, News & Insights, and FAQ.

Overview

Doing Business As: DMG Mori Canada Inc

Company Description: DMG Mori Canada Inc is located in Mississauga, ON, Canada and is part of the Architectural, Engineering, and Related Services Industry. DMG Mori Canada Inc has 5 total employees across all of its locations and generates \$797,410 in sales (USD). (Sales figure is modelled). There are 215 companies in the DMG Mori Canada Inc

Contact information for DMG Mori Canada Inc. The contact details are circled in red. The information includes a 'Printer Friendly View' link, an address (395 Ambassador Dr Mississauga, ON, L5T 2J3 Canada), a phone number ((905) 795-2891), and a website (www.dmgcanada.com).

B. 使用 [International Trade Centre](#) 資料庫搜尋加拿大進口商

步驟1. 申請免費註冊帳號登入

International Trade Centre

MARKET ANALYSIS TOOLS ACCOUNT

Registration to the ITC Market Analysis Tools:

The [International Trade Centre](#) has developed four [Market Analysis Tools](#) : Trade Map, Market Access Map, Investment Map and Standards Map to enhance the transparency of global trade and market access and to help users in their market analyses.

- Users from [developing countries](#) have full access to the tools **free of charge**.
- Users from [developed countries](#) have **restricted access** to the tools **free of charge**. Users wishing to access the full versions of the tools can consult the [subscription option and fees](#).
- Thanks to the support of the European Union, ITC provides **free access to European Union users** to our Market Analysis Tools until 31 December 2022.

Market Analysis Tools:

- Trade Map**
an online tool with monthly, quarterly and yearly international trade data combined with statistical indicators and information on trading companies which helps you prioritize export or import markets.
- Investment Map**
an online tool that provides the sector breakdown of foreign direct investment (FDI), trade, market access and foreign affiliates information to support strategies of investment attraction and targeting.
- Market Access Map**
a free analytical portal that allows users to Access, Compare, Analyse and Download customs tariffs, tariff-rate quotas, trade remedies and non-tariff measures applicable to a specific good in any market in the world. The web-application is interactive, simple and easy to use.
- Market Price Information**
an online tool to track most recent market price information from multiple sources and geographic areas. It provides daily or weekly prices and market news for more than 300 agricultural products.
- Sustainability Map**

Please enter your email address: ■
An activation email will be sent to this address
It will be used to login to the ITC Market Analysis Tools

Confirm your email address: ■

Continue registration >

步驟2.請選取 Product HS6、Importer、Canada，最後按下 Companies 確認

ITC TRADE MAP
Trade statistics for international business development
Monthly, quarterly and yearly trade data. Import & export values, volumes, growth rates, market shares, etc.

Home & Search Data Availability Reference Material Other ITC Tools More Mrs. Joyce Shih English

Trade Map provides - in the form of tables, graphs and maps - indicators on export performance, international demand, alternative markets and competitive markets, as well as a directory of importing and exporting companies.
Trade Map covers 220 countries and territories and 5300 products of the Harmonized System. The monthly, quarterly and yearly trade flows are available from the most aggregated level to the tariff line level.

Imports Exports

Service **Product** Single Group 845710 - Machining centres for working metal [Advanced search](#)

Country Region Canada [i](#)

Partner Region Please enter a country/territory or region name (optional) [i](#)

Trade Indicators Yearly Time Series Quarterly Time Series Monthly Time Series **Companies**

Share of exporting markets in 2020
Importing country: Canada
Product: 845710 - Machining centres for working metal

Supplying markets in 2020
Importing country: Canada
Product: 845710 - Machining centres for working metal

National demand and international supply in 2020
Importing country: Canada

步驟3.即可下載加拿大進口商名錄檔案

List of importing companies in Canada for the following product
 Product category : Machine tools, metal-cutting, and parts, nspf

Company name▲	Number of product or service categories traded	Number of employees	Country	City
383565 Ontario Inc - Rotoflex Tooling Div Of	2	118	Canada	Mississauga
531433 Ontario Inc - R & F Precision Tool	2	12	Canada	Brantford
7871155 Canada Ltd - Cuttermasters	1	4	Canada	Ottawa
977255 Ontario Inc - Nortec Industries	2	3	Canada	Oakville
Accurate Gundrilling Inc	2	5	Canada	Brampton
Adel Automation Inc	5	2	Canada	Thornhill
Alco Inc - Alco	4	350	Canada	Edmonton
All Tool Manufacturing Inc	1	31	Canada	Hamilton
Ateliers de Sous Traitance C. G. Inc. Les	3	1	Canada	Saint-Jérôme
AV & R Vision & Robotiques Inc	5	45	Canada	Montréal
AV & R Vision & Robotiques Inc	5	80	Canada	Saint-Bruno
Axiom Group Inc	3	140	Canada	Aurora
B. & R. Machine Co. Limited	3	50	Canada	Mississauga
Barath Accurate Tooling Inc - R B Accurate Tooling	2	3	Canada	Pickering
Boss Tooling Inc	2	10	Canada	Tillsonburg

步驟4.篩選加拿大潛在買主

Company name▲
383565 Ontario Inc - Rotoflex Tooling Div Of
531433 Ontario Inc - R & F Precision Tool
7871155 Canada Ltd - Cuttermasters
977255 Ontario Inc - Nortec Industries
Accurate Gundrilling Inc
Adel Automation Inc
Alco Inc - Alco
All Tool Manufacturing Inc
Ateliers de Sous Traitance C. G. Inc. Les
AV & R Vision & Robotiques Inc
AV & R Vision & Robotiques Inc
Axiom Group Inc
B. & R. Machine Co. Limited
Barath Accurate Tooling Inc - R B Accurate Tooling
Boss Tooling Inc

Company profile

All Tool Manufacturing Inc

Location

Country : Canada
City : Hamilton

Contact

Website :
Phone : +1 9055782752
Fax : +1 9055610699
Executives : Gordon Viles (President & Board Member)

Additional Information

Turnover : 4954360 CAD
Number of employees : 31

Product or service categories traded by the company

Product or service category▲

Machine tools, metal-cutting, and parts, nspf
Sources: [Dun & Bradstreet](#)

ing product parts, nspf

Mississauga
Brantford
Ottawa
Oakville
Brampton
Thornhill
Edmonton
Hamilton
Saint-Jérôme
Montréal
Saint-Bruno
Aurora
Mississauga
Pickering
Tillsonburg