

## 協助臺灣機械業者使用美國物流服務便利方案

### Taiwan Machinery Logistics Service Facilitation Project in USA

外貿協會產業拓展處

2021.1.18

#### 一、目的及作法：

為協助業者降低我國機械設備出口至美國的物流成本，本會透過駐美國地區 5 外館接洽當地有提供機械設備倉儲服務之物流業者，以本會之名義，洽請當地物流業者針對臺灣機械業者提供優惠服務方案，透過本會轉介(電郵或電話)之廠商使用該等公司之倉儲服務者，享有優惠折扣。

#### 二、方案內容：

經本會駐美國地區 5 個外館接洽，計報回 10 家可提供優惠條件之倉儲物流業者，分別位在美國西岸 2 家、中部 4 家及東岸 4 家。此 10 家業者為專業機械設備倉儲物流提供者，皆具有機械設備搬運能力，備有相關載具，且可提供發貨服務。且除 Lawson Drayagen 外，餘 9 家均同時具有倉儲及保稅功能。我業者可向指定物流業者出具本會推薦函，取得優惠交易條件，優惠內容包含費用折扣或是存放時間延長等，各家優惠內容詳如附件一。可分洽本會駐美地區各外館提供及轉介。10 家物流業者及我駐外單位聯絡資訊如下表：

表一、10 家美國倉儲物流業者：

西岸			
外館所在	物流業者	聯絡人	電子信箱
舊金山	Lawson Drayage, Inc.	Patrick Lawson	patrick@lawsoninc.com
洛杉磯	Quik Pick Express, LLC	Glen Perez	gperez@quikpickexpress.com
中部			
芝加哥	Air Power Int'l Express (CHI) Inc.	Ben Wu	ben.wu@airpower-chi.com
	Perfect Express	Patrick Chen	patrick@perfectexp.com
	Cheetah Express, Inc	Feon Teo	feon@cheetahexpress.com
	Dimerco Express	Lihan Huang	lihan_huang@dimerco.com
東岸			
邁阿密	Freight Hub	Luis Lopez	luis@gofreighthub.io
	Storage King USA	Brian Cohen	bcohen@andoverprop.com
紐約	Van Brunt Logistics & Warehousing	Anthony V. Scocco	Anthony@vanbruntwarehouse.com
	Air Tiger Express Co. Inc.	Frank Chen,	frank.chen@us.airtiger.com

P.S. 可提供優惠交易條件之 10 家業者，詳細資訊請參見附件一。

表二、本會駐美地區外館連絡資料：

外館名稱	電話	電子信箱
邁阿密台灣貿易中心	1 - 305 - 2669191	miami@taitra.org.tw
舊金山台灣貿易中心	1 - 408 - 9885018	sf@taitra.org.tw
芝加哥台灣貿易中心	1 - 312 - 8197350	chicago@taitra.org.tw
駐紐約辦事處	1 - 212 - 9041677	newyork@taitra.org.tw
洛杉磯台灣貿易中心	1 - 213 - 9081801	la@taitra.org.tw

Warehousing and logistics 美國倉儲物流業者																	
舊金山																	
City 城市	Local Office								Taiwan-Based Office					Range of Services (required)			
	Company 公司名	Tel. 電話	Email 電子郵件	Address 地址	Website 網站	Contact Person/Title 聯絡人/職稱	Turnover 營業額	Business Area 經營區域	Company 公司名	Tel. 電話	Email 電子郵件	Address 地址	Contact Person/Title 聯絡人/職稱	Provide storage for immediate commercial or trade purposes (years)	Value-added processing 增值服務	Other (please describe) 其他	外館回復
Hayward	Lawson Drayage, Inc.	510-785-5100 x112	patrick@lawsoninc.com	3402 Enterprise Avenue Hayward, CA 94545	www.lawsoninc.com	Patrick Lawson, owner	3.2 million	Lawson Drayage have 3 buildings for storage purposes in Hayward, Ca totaling 75,000 square feet with additional locations in West Sacramento (60,000 sq ft of warehouse) and Reno, NV (15,000 sq ft warehouse).						一般倉儲-Lawson Drayage have 3 buildings for storage purposes in Hayward, Ca totaling 75,000 square feet with additional locations in West Sacramento (60,000 sq ft of warehouse) and Reno, NV (15,000 sq ft warehouse).	專業大型機械運輸搬運服務及其他倉儲服務 1.WAREHOUSING & STORAGE(with warehouse insurance) 2.MACHINERY RIGGING, INSTALLATION, RELOCATION 3.CRATING & SKIDDING 4.HEAVY HAULING & 5.TRANSPORTATION 6.TURN-KEY FACILITY RELOCATION 7.IMPORT/EXPORT:Lawson offers certified international import and export services. Our relationships with ports and logistics companies worldwide, allow us to get your machinery to and from its foreign destination.	For all normal customers, we charge \$2.50 per sq ft per month. In hopes of establishing a good working relationship with TAITRA, I would charge \$2.00 per sq ft per month. (20% discount)	
洛杉磯																	
Los Angeles	Quik Pick Express, LLC	310-763-3000	sperez@quikpickexpress.com	1021 East 233rd Street, Carson, CA 90745	http://www.quikpickexpress.com/warehousing	Glenn Perez Sales Manager	29 Million	California						short-term (15 calendar day maximum) long-term (5 years maximum) <b>This is for Bonded Storage.</b>	http://www.quikpickexpress.com/warehousing	1.with both bonded and non-bonded warehouse, with limitation of the machine size and weight 2.bonded warehouse area: 30000 sqft 3.Cost:standard pallet(4*4*5ft) 25/pallet/month, big size machinery may charge differently	廠商表示, 如果每年能給他們4000-5000個貨櫃的量, 加上沒有其他太困難的細節要求, 可以考慮在 transportation fee和handling fee等項目上打9折。但確定的折扣方案還是需要等我們有確切數量尺寸重量。
邁阿密																	
Miami	Freight Hub	(786) 449-4020	luis@gofreighthub.io	8005 NW 80th St., Unit 1, Miami, Florida 33166, United States	https://www.dgdtransport.com	Luis Lopez/Sales Manager	\$11.3 Million	US, Florida						Can store cargo short term, long term or just trans load.	1.Nationwide Asset Based Full Truck Load ( Reefer, Hazmat and Dry Van) 2.Nationwide FTL Brokerage (Reefer, Hazmat, and Dry Van) 3.Nationwide LTL ( We have great LTL rates with UPS, FEDEX, YRC, SAIA, ROADRUNNER) 4.Nationwide Container Drayage 5.Container Drayage ALL OF FLORIDA Asset Based 6.Airport Transfers with 22 Asset Based Trucks 7.Last Mile Delivery and Pick up/delivery Service All of South Florida 8.Public Warehousing with IBEC, CFS and 5 year Bonded Warehouse Duty FREE 9.Trans-loading 10.Fulfillment and Distribution 11.Pallet in and Out Short term and Long Term 12.Project Cargo and Oversized Cargo Shipments 13.Customs Brokerage 14.Hazmat Documentation and Packaging services.	Provide 110 tractors doing container drayage out of the port and delivering to anywhere in the state. On top of that I have an 80,000 square foot warehouse FULLY BONDED where we can store cargo short term, long term or just trans load. Provide the best in Nationwide Full Truckload (FTL) or Less than Truckload (LTL), Container Drayage, Cartage, Last Mile Delivery, Public Warehousing, Contract Distribution, Bonded Warehousing, Customs Brokerage, Cargo Screening, Vehicle Loading, Dangerous Goods, Cold Storage, Container Freight Station, IBEC, CFS, Crating and Packaging Solutions and much more. • 3 BONDED AREAS : CFS · IBEC · Type 21 Bonded Warehouse Remarks: 1.110 tractors doing container drayage out of the port and delivering to anywhere in the state 2.80,000 square foot warehouse FULLY BONDED. 3.To offer a High Level of customer service with a Wholesale Rate	“1年以內short-term沒有優惠價格方案；若是經常合作的客戶或long-term合約, 則有優惠價格7%-10% Off, 但仍須視個案(機械類型、尺寸有無over size)而定。”
Miami	Storage King USA	(850) 576-3764	bcohen@andoverprop.com	942 Capital Circle SW, Tallahassee, Florida 32304, United States	https://www.storagekingusa.com	Brian Cohen/ President	\$5 Million	Florida, New Jersey, New York, North Carolina, Pennsylvania, Tennessee,						short term, long term or just trans load.	1.Storage Supplies 2.Moving & Packing Supplies 3.Moving Supplies Sold Onsite at Storage King USA Locations	General and bonded warehouse	依客戶所需, 不同的Unit, 可能提供第1個月或是前2個月的免費優惠。 一般在標準報價下 ( Standard Rate) , 有5%-10%優惠價格。
芝加哥																	
IL	Air Power Int'l Express (CHI) Inc.	1-630-238-9888 x 115	ben.wu@airpower-chi.com	2345 Estes Ave, Elk Grove Village, IL, 60007	http://www.airpower-chi.com	Ben Wu / President	over US\$ 25 Million	All US 48 Continent States (Warehouse in Chicago)						We are a bonded warehouse instead of a FTZ. So once the goods are released from Customs, they can store here for as long as the customer needs to.	Door to Door service which includes air/ocean shipping, Customs clearance, delivery, distribution, warehousing, crating, repacking, container loading & etc. V Transportation運輸 V Labelling貼標 V Packing包裝	1.Please refer to the attachment 2.General and bonded warehouse 3.25,000 sqft (indoor), Forklift capacity 12,000 lbs,240"L x 100"W x 110"H	目前庫存滿, 恕無優惠
IL	Perfect Express	630-860-0222	patrick@perfectexp.com	831 Foster Ave., Bensenville, IL, 60106	www.perfectexp.com	Patrick Chen President	over US\$ 10 Million	world wide						1.We can provide air freight and ocean full container, less than container import/export shipments 2.We got U.S. Customs broker license to clear customs in whole U.S.	can provide customized services. V Transportation運輸 V Labelling貼標 V Marketing行銷 V Testing測試 V Packing包裝 V Grading分級 V Inspection檢測	1.24 dock doors and trailer storage in 10 acres. 2.General and bonded warehouse 3.105,000 sqft,Fork Lift,8.5' (W) 10' (H) but 10 x 20 if by driving door	10%優惠, 其他費用依實際狀況而定
IL	Cheetah Express, Inc	224-366-5388	fcon@cheetahexpress.com	835 Greenleaf Ave., Elk Grove Village, IL, 60007	www.cheetahexpress.com	Feon Teo General Manager	N/A	MIDWEST						2 WEEKS FREE, AFTERWARD STORAGE / MAX STORAGE 1 YEAR	Transportation/ REPACKING / SEGREGATION / CONSOLIDATION V Transportation運輸 V Labelling貼標 V Packing包裝		2021年6月30日前 20%基本費用優惠, 其他費用依實際狀況而定
IL	Dimerco Express	630-626-3230	lihan_huang@dimerco.com	955 Dillon Dr., Wood Dale, IL, 60191	www.dimerco.com	Lihan Huang Customer Service Manager	over US\$ 20 million	North America	中非行	02-2796-3660	台北市內湖區民權東路六段160號11樓	www.dimerco.com	customized	V Transportation運輸 V Labelling貼標 V Packing包裝		10%優惠, 其他費用依實際狀況而定	
紐約																	
Elizabeth Seaport	Van Brunt Logistics & Warehousing	908-282-7080 ext. 225	Anthony@vanbruntwarehouse.com	580 Division St. Elizabeth Seaport, NJ 07201	vanbruntwarehouse.com	Anthony V. Scocco, Owner	4.8M US\$	NJ, NY, PA						合格bonded warehouse依美國海關規定可儲放5年, 大多數業者接受3-4年, 但都依雙方合約而定	運送, 貼標, 包裝	1.Inventory management 2.保稅及一般倉儲 3.室內外合計300,000平方呎, 基本載具都有, 倉儲和運送服務費率如附件.	18%(依實際簽約內容為主)

Springfields Garden	Air Tiger Express Co. Inc.	718-917-6700 ext. 3011	<a href="mailto:frank.chen@us.airtiger.com">frank.chen@us.airtiger.com</a>	149-09 183rd Street 2F, Springfields Garden, NY 11413	airtiger.com	Frank Chen, Manager, Ocean Support Group	43.8M US\$	Worldwide	ATE Logistics Co., Ltd. (海億通運公司)	02-2567-9788	<a href="mailto:stella@tpe.airtiger.com">stella@tpe.airtiger.com</a>	10F, #71 Nanking E. Rd. Taipei, Taiwan	Stella Yang, General Manager	(Bonded Warehouse基本提供兩週免費儲存, 其後依各家倉庫費率和儲倉合約而定, 各項加值服務可尋求合約倉庫業者提供, 需有欲存倉機械產品名稱, 尺寸, 重量, 包裝等資料, 才能報價) Air Tiger Express為貨運承攬業者, 具數十年經驗, 願意協助台灣產品來美運銷, 其台灣公司為海億通運公司(天虎企業)	20%(依實際簽約內容為主)
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